



Case Study

FINANCE

Investment Bank Chooses Innovative Counter Surveillance Partner

THE CHALLENGE

The financial services industry has been at the forefront of many high-profile corporate espionage cases over recent years, and banks and other financial institutions remain the most targeted among hackers.

A leading international investment bank, with a presence in most major markets around the world, was reviewing the provision of its TSCM inspections which had long formed the basis of its counter-espionage strategy. The company invited TSCM suppliers to tender for the company's future counter-surveillance requirements.

THE SOLUTION

Esoteric were awarded the contract to support the organisation by providing an innovative and effective counter espionage strategy that included a range of solutions that would deliver sufficient flexibility to meet the ever-changing needs of the business. In addition to regular TSCM inspections of the most sensitive of areas, bespoke training was provided to the company's security personnel to enable them to carry out interim, short notice physical searches in key areas in support of the regular TSCM inspections.

Value add, security briefings were provided to key personnel and an educational campaign was introduced to raise awareness of the threats to the wider staff population.

Finally, Esoteric's In Place Monitoring System (IPMS), a permanent countermeasures sensor, was installed within the organisation's boardroom, where the most sensitive of conversations were deemed to take place, delivering 24/7 protection from eavesdropping.

THE BENEFITS

This multi-dimensional strategic approach provided great protection to the organisation, whilst delivering improved efficiencies and a return on investment. The new in-house capability not only supported the organisation's overall counter surveillance strategy but provided the organisation with greater confidence. The strategy was reviewed quarterly to ensure that it was fit for purpose and aligned to the organisation's objectives at all times.



UK Office

Links 2
The Links Business Centre
Old Woking Road, Old Woking
Surrey, GU22 8BF

T: +44 (0) 1483 740423

E: mail@esotericltd.com

UAE Office

PO Box 345045
JLT
Dubai
United Arab Emirates

T: +971 56 3899 432

E: mail@esoteric.ae



www.esotericltd.com