



# Case Study

DEFENCE

## Global Defence Organisation Chooses Live TSCM Monitoring

### THE CHALLENGE

A global defence organisation regularly undertook TSCM surveys at its company premises as well as at major International Air Shows where client negotiation and entertaining took place on a regular basis. At one International Air Show in particular, the organisation invited a limited number of media representatives to attend a press announcement. The representatives were given strict instructions how and when the information should be released into the public domain. However, during the meeting a journalist was found to be recording and transmitting the content of the meeting via an audio device.

### THE SOLUTION

Due to the sensitivity of information discussed and negotiations that took place at these events, Esoteric suggested proposed that live monitoring of all meetings and press announcements should be undertaken to ensure that sensitive commercial information was not being listened into or transmitted illicitly. Esoteric TSCM engineers would be positioned in and adjacent room to observe the signal activity in the meeting to ensure that any transmission of information could be identified and stopped before confidential information was released.

### THE BENEFITS

In this particular incident there was no known loss of revenue to the business, however, if an inspection with monitoring had not been carried out then it is likely that either a loss of revenue or reputational damage to the company could have ensued. The organisation has since increased the scope of their electronic sweeping services and live monitoring of all meetings is carried out at International Air Shows as per Esoteric's recommendations, affording the organisation peace of mind during these highly, commercially sensitive events.



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